



Maggie Vuono

President

TraConcepts, LLC

She began her railway career eighteen years ago in the Rail Division for the LB Foster Company. Maggie has also held estimating and management positions at several railway supply and contracting companies, most recently as the Chief Sales Officer for Rail-Pod, Inc.

Maggie recently launched TraConcepts, a new independent Sales & Marketing Consulting Firm. Whether it is Business Development, Proposal Writing, CRM Assistance, Contract Management or

Sales Team Development; TraConcepts, can help build your business and increase your sales and profitability. Maggie brings her dedication and hard work to help continue others success stories.

Maggie is an experienced leader with a consistent, results-driven record of operational and project management. She is a powerful mediator with a proven ability to develop business, increase revenue and reduce costs without jeopardizing performance or quality. Maggie is also known for excellent communication and interpersonal skills, strong work ethic, self-motivation, and dedication to customers.

She serves as a Board Member of the NRC, as well as Scholarship Chair and is also a member of the Education Committee. She is also a member of AREMA, ASLRRA, and LRW. Maggie serves on AREMA Committee 5: Track, where she just completed her term as a Supplier Chairman.

Maggie has a BA in marketing and a MS in Business & Leadership.

In her spare time, she enjoys going to the beach and playing golf with her husband, Mark. Maggie has a blended family which includes seven children and ten grandchildren. She volunteers at her church and has been involved with Autism Speaks for over 20 years.